

Criteria	Wgt	Responder: KSPH				Responder: Wells Fargo				Responder: Cecil Jenkins Ins Agency				Responder: Rutherford			
		Julie	Kathy	Total	Wgt Score	Julie	Kathy	Total	Wgt Score	Julie	Kathy	Total	Wgt Score	Julie	Kathy	Total	Wgt Score
1	0.30	4	4	4	1.20	4	4	4	1.20	1	1	1	0.30	4	4	4	1.20
2	0.10	3	3	3	0.30	1	1	1	0.10	1	1	1	0.10	1	1	1	0.10
3	0.20	4	4	4	0.80	5	5	5	1.00	2	2	2	0.40	4	3	3.5	0.70
4	0.10	3	3	3	0.30	1	1	1	0.10	1	1	1	0.10	1	1	1	0.10
5	0.15	4	5	4.5	0.68	3	3.5	3.25	0.49	2	2	2	0.30	2	2	2	0.30
6	0.15	5	4	4.5	0.68	5	5	5	0.75	1	1	1	0.15	2	3	2.5	0.38
		23	23	23	3.95	19	19.5	19.25	3.64	8	8	8	1.35	14	14	14	2.78

Criteria	Wgt	Responder: Bayse				Responder: Benefit Fiduciary Group				Responder: Scott				Responder: Bankers Insurance			
		Julie	Kathy	Total	Wgt Score	Julie	Kathy	Total	Wgt Score	Julie	Kathy	Total	Wgt Score	Julie	Kathy	Total	Wgt Score
1	0.30	2	2	2	0.60	5	4.5	4.75	1.43	4	4	4	1.20	3	3	3	0.90
2	0.10	1	1	1	0.10	5	4	4.5	0.45	4	4	4	0.40	2	3	2.5	0.25
3	0.20	2	3	2.5	0.50	5	5	5	1.00	4	5	4.5	0.90	4	4	4	0.80
4	0.10	1	1	1	0.10	4	4	4	0.40	3	3	3	0.30	1	2	1.5	0.15
5	0.15	4	3.5	3.75	0.56	4	4	4	0.60	5	4	4.5	0.68	2	2	2	0.30
6	0.15	2	2.5	2.25	0.34	5	4	4.5	0.68	2	3	2.5	0.38	4	3	3.5	0.53
		12	13	12.5	2.20	28	25.5	26.75	4.55	22	23	22.5	3.85	16	17	16.5	2.93

Criteria	Wgt	Responder: Muneris				Responder: BB&T				Responder: Digital Benefit Advisors			
		Julie	Kathy	Total	Wgt Score	Julie	Kathy	Total	Wgt Score	Julie	Kathy	Total	Wgt Score
1	0.30	2.5	3.5	3	0.90	4.5	4.5	4.5	1.35	4.5	5	4.75	1.43
2	0.10	1	1	1	0.10	4	4.5	4.25	0.43	5	4.5	4.75	0.48
3	0.20	2.5	2	2.25	0.45	5	5	5	1.00	5	5	5	1.00
4	0.10	1	1	1	0.10	2.5	2.5	2.5	0.25	2.5	2.5	2.5	0.25
5	0.15	2.5	2	2.25	0.34	4	4	4	0.60	5	4.5	4.75	0.71
6	0.15	2.5	2	2.25	0.34	2	2.5	2.25	0.34	4.5	4	4.25	0.64
		12	11.5	11.75	2.23	22	23	22.5	3.96	26.5	25.5	26	4.50

Name	Wgt Score	Stacked Rank
Responder: KSPH	3.95	4
Responder: Wells Fargo	3.64	6
Responder: Cecil Jenkins Ins Agency	1.35	11
Responder: Rutherford	2.78	8
Responder: Bayse	2.20	10
Responder: Benefit Fiduciary Group	4.55	1
Responder: Scott	3.85	5
Responder: Bankers Insurance	2.93	7
Responder: Muneris	2.23	9
Responder: BB&T	3.96	3
Responder: Digital Benefit Advisors	4.50	2

